



## Featured Ag Opportunity: Agronomy Regional Supervisor

With over 25 years of experience and exceptional customer service, our client is seeking to add a Regional Sales Manager to their growing company located in Fort Dodge, IA.

If you are looking for a great opportunity to be in a great position, along with being able to bring your own ideas and methods into the company, look no further! The company offers a competitive base salary of \$60-65k with bonuses of \$15-20k. This position will receive an excellent full benefits package including medical, dental, 401k, and 100 percent paid pension plan. In addition to the competitive benefits package you will receive a clothing allowance, a company vehicle, cell phone and laptop will also be provided.

This cost-efficient community offers a great amount of recreational activities including extraordinary golf courses, fishing, hunting, parks, camping, and much more! Multiple schools for all ages are available in the area. Events are held annually in the surrounding area for friends and family to enjoy throughout the area. For more nightlife and entertainment, you will be only minutes away from a vast amount of more things to do and see.

In this leadership position you will manage three directs and also be an integral part of the sales team. You will conduct sales consisting of seed, chemical, and fertilizer to a new and existing customer base. Providing customers with excellent service and agronomic advice will be an essential part to this position, along with completing work product relating to orders and client relations; while developing a client target list.

The ideal candidate would have three plus years of experience in agricultural sales and customer service. In addition to proficient knowledge of the Agricultural Industry, a professional attitude, the ability to work independently as a team member and be a strong leader is a must. Candidate should have excellent communication and organization skills.

**Contact Chris Libis today (605) 369-2110 or email a confidential copy of your resume to [chris@ercjobs.com](mailto:chris@ercjobs.com)!**

**\*If you like this opportunity but would like to discuss a different location contact Chris as he is aware of similar opportunities throughout the Midwest.**

### Agriculture Quote

“Agriculture is the noblest of all alchemy; for it turns earth, and even manure, into gold, conferring upon its cultivator the additional reward of health ”

-Paul Chatfield



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## Agriculture is ready for change

A distinguished professor from Iowa State University in the Department of Sociology, Cornelia Flora, says that reducing financial risks and improving sustainability are important to everyone and public policy should move in that direction.

“We need a long-range approach on how we use the land,” said Flora, emphasizing the need to be more sustainable. “And farmers are already making adjustments.”

Using new crop rotations, planting fruit trees on marginal land that will keep soil in place, and having cattle graze on grasslands are some changes that Flora would like to see.

Flora says the goal of any future change should not be to decrease productivity but to be more sustainable while at the same time making money.

Citation: “Time is now for transformative change in agriculture, says ISU professor.” [Midwest Producer](http://www.midwestproducer.com/news/regional/time-is-now-for-transformative-change-in-agriculture-says-isu/article_07a1f3c8-8c72-11e0-bb64-001cc4c002e0.html). (2011). Retrieved June 9 2011.  
[http://www.midwestproducer.com/news/regional/time-is-now-for-transformative-change-in-agriculture-says-isu/article\\_07a1f3c8-8c72-11e0-bb64-001cc4c002e0.html](http://www.midwestproducer.com/news/regional/time-is-now-for-transformative-change-in-agriculture-says-isu/article_07a1f3c8-8c72-11e0-bb64-001cc4c002e0.html)

## Introducing our Newest Team Member

### Wade Adler

Wade has been with ERC since April 2011, he is a search consultant for the agriculture field. His passion for improving and finding success in peoples’ lives suits well with the atmosphere here at ERC.



Originally from Volga, South Dakota and a graduate from Southeast Technical Institute, Wade has always been in the service industry helping others.

In his free time he enjoys playing golf, pool, playing softball and spending time with his wife and children.

### AG FUN FACT

Agriculture employs more than 24 million American workers (17% of the total U.S. work force).

## Recent Job Postings

- Maintenance Manager-\$80k-\$95k  
Sioux Falls, SD Area
  - Contact Adam @ (605) 428-6153
- Plant Engineer-\$80k-\$95k  
Sioux Falls, SD Area
  - Contact Adam @ (605) 428-6153
- Grain Merchandiser -\$35k  
Omaha, NE Area
  - Contact Adam @ (605) 428-6153
- District Sales Manager -\$45-60k  
Montevideo, MN
  - Contact Adam @ (605) 428-6153
- Grain Operations -\$40k  
Storm Lake, IA
  - Contact Chris @ (605) 369-2110
- Agronomy Superintendent -\$50 k  
Fort Dodge, IA
  - Contact Chris @ (605)369-2110
- Agronomy Regional Supervisor  
-\$60-65k Fort Dodge, IA
  - Contact Chris (605) 369-2110
- Agronomy Sales Position -\$55k  
Marshall, MN Area
  - Contact Adam @ (605) 428-6153
- Grain Merchandiser -\$35k  
Worthington, MN Area
  - Contact Adam @ (605) 428-6153

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## AgRECRUITER SPOTLIGHT:

### Brock Tucker

#### Why Recruit?

It gives me an opportunity to help individuals have a higher level of success in life. One of my main goals with ERC is to be professional and develop personal relationships with my clients and candidates. It is gratifying when you know that you are helping people succeed in life.

#### Favorite quote:

“Obstacles are those frightful things you see when you take your eyes off your goal.”

*~Henry Ford~*



#### Life outside of ERC, Inc

When I am not at work you will find me golfing on one of South Dakota's finest 9-hole courses. When I am not playing golf I am watching it, as well as baseball and any other sport. Along with sports I enjoy spending time with my family and playing with my kids.

#### Hometown/Education/Family

Born and raised on a small farm just outside of Springfield, South Dakota. I continue to reside in Springfield with my wife and two wonderful kids; my son who is 4 and my daughter who is 2. I am a member of the Springfield Chamber of Commerce and a past president and active member of the Springfield Men's Golf League.

#### CONTACT BROCK

Phone: 605.369.2109

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Check out all of our opportunities at:

**[www.ercjobs.com](http://www.ercjobs.com)**

# Our Ag Team



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